

# BECOME A STATE RECIPROCITY PARTNER



## JOIN US!

The State of California invites your organization to become a “Reciprocity Partner” and accept the State’s certification for small businesses, microbusinesses and Disabled Veteran Business Enterprises (DVBE) .

The State of California maintains a full-time staff of analysts who qualify and certify these firms according to standards set out in State law and regulation.

## WHY IS THE STATE WILLING TO TAKE ON STATEWIDE CERTIFICATION?

The State is required by law to be the single certifying entity for State certification; we encourage local governments to use our services.

When you become a Reciprocity Partner, the responsibility for certification is transferred from your organization to the State of California. We are willing to take on this additional responsibility for local governments because we believe a streamlined certification process increases the statewide pool of eligible businesses.

## PROGRAM GOALS

- Maintain high quality certification standards statewide
- Reduce administrative costs for partnering organizations
- Minimize repetitive certification requirements for small businesses

## PARTNER BENEFITS

- Reduce the administrative cost of maintaining your own certification program.
- Access the State’s easy-to-use, online database of certified firms to check certification status or search for qualified firms.
- Build your local economy. Local firms who become State certified increase their exposure to State contracting officials and other local governments and can access additional contracting opportunities.

## SMALL BUSINESS BENEFITS

- Businesses complete only one application.
- Businesses register online to receive automatic notification of bidding opportunities.
- Increased visibility. Certified firms are automatically entered into an online, statewide database.



[www.dgs.ca.gov/pd/reciprocity](http://www.dgs.ca.gov/pd/reciprocity)

# GOVERNMENTS WORKING TOGETHER TO SUPPORT CALIFORNIA SMALL AND DISABLED VETERAN BUSINESSES

## RECIPROCITY PARTNERS

Many local governments, schools, and private businesses currently accept State certification, including:

*Contra Costa County*  
*City of Pasadena*  
*County of Los Angeles*  
*Los Angeles Community College District*  
*Los Angeles Unified School District*  
*Metropolitan Water District of Southern California*  
*City of Sacramento*  
*County of Sacramento*  
*Sacramento Municipal Utility District (SMUD)*  
*County of San Diego*  
*Port of San Diego*  
*AT&T*  
*East Bay Municipal Utility District*  
*PG&E*  
*Verizon . . . and many more.*

For a current list go to [www.dgs.ca.gov/pd/reciprocity](http://www.dgs.ca.gov/pd/reciprocity) and click on *Reciprocity Partners*

## STATE OF CALIFORNIA, CERTIFICATION CRITERIA For more details, visit [www.dgs.ca.gov/pd/getcertified](http://www.dgs.ca.gov/pd/getcertified)

<i>Type of business</i>	<b>Small Business Service, Construction, Non-Manufacturer</b>	<b>Small Business Manufacturer</b>	<b>Small Business Microbusiness</b>	<b>DVBE</b>
<i>Ownership</i>	Independently owned and operated	Independently owned and operated	Independently owned and operated	At least 51% owned by one or more disabled veterans
<i>Number of Employees</i>	100 or less	100 or less	25 or less	n/a
<i>Gross Annual Receipts</i>	An average of not more than \$14 million per year for the last three tax years	n/a	An average of not more than \$3.5 million per year for the last three tax years	n/a
<i>Principal Office Location</i>	Located in California	Located in California	Located in California	Located in the U.S.
<i>Owners/Officers</i>	Domiciled in California	Domiciled in California	Domiciled in California	Operations must be managed and controlled by one or more disabled veterans

### Does Your Organization Have Additional Certification Criteria?

If your organization has additional certification criteria, consider accepting State certification as a baseline, then have your firms fill out a simple addendum to gather the additional information you need.

## JOIN US

Throughout past years we have established many valued partnerships. To learn more about our Reciprocity Program, please visit our website at [www.dgs.ca.gov/pd/reciprocity](http://www.dgs.ca.gov/pd/reciprocity) or contact:

Wayne Gross at **916-375-4339**, [wayne.gross@dgs.ca.gov](mailto:wayne.gross@dgs.ca.gov) or Michael Aguilio at **916-375-4328**, [michael.aguilio@dgs.ca.gov](mailto:michael.aguilio@dgs.ca.gov)